



LYNC WEALTH MANAGEMENT

# Practice Buyout Programme



# What makes Lync Wealth the partner of choice for Financial Planners?

**Because we deliver excellent financial futures.**

Lync Wealth are committed to delivering growth for your business, opportunities for your team and setting up the perfect conditions to optimise your business's value.

From working closely with all of our firms and understanding their future plans, we create the correct partnerships together within the ASHL Group.

Through our national model, we provide a route of acquisition that allows a consistent and protected client journey.

Whichever route to exit you choose, Lync provides a secure future for you, your staff and your clients.

# Your routes to exit.

## Practice Buyout

Through our Practice Buyout Programme, an acquired business integrates with Lync Wealth over an agreed period, with the integration and handover mapped ahead.

The integration period allows for full alignment with our systems and processes and focuses on the growth of your business and support of the staff and clients within the business.

We will work in partnership with firms to develop a growth strategy that enables you to optimise the value of your business and achieve your aspirational sale value, as well as securing the financial future of the remaining personnel.

# Your aspirations, become **our commitment.**

In order for us to achieve the optimal value of your business,  
we offer the following services:

- Business development consultancy and growth support.
- New opportunities generated by our marketing & customer engagement programme.
- The ASHL Adviser Development Academy.

# How might your buyout plan look?

Our Practice Buyout Programme offers a multiple of recurring income:

## The programme offers:



Employed roles within the business.



Growth support to optimise future value.



Average capital value calculated on recurring income, or an EBITDA deal.



An initial payment and further considerations with upside.

# Our Partnerships.

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*We are delighted to continue our partnership with Lync Wealth. The **smooth transition** will ensure the continuity of service between our dedicated team and our valued clients.*

**Darren Booth**

Friarsgate Financial Planning



 **Revenue**

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*I am pleased to be working again with Advisers and senior management at ASHL, with whom I have **strong relationships** and indeed share the **same values** when it comes to looking after clients.*

**Richard Armitage**

R.A. Armitage Wealth Management



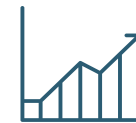
 **Client Numbers**

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*The whole process was managed professionally, with full support being offered at every opportunity, not only with the work I do **professionally**, but ASHL have also been supportive **personally**.*

**Chris West**

Sheafmoor Money Management



 **Earnings Potential**

# Get in touch.

0330 229 5969

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